



Canadian Environmental & Engineering Executives Conference



January 24 – 25, 2024

Vancouver, BC

Wosk Centre for Dialogue

580 West Hastings Street

Connecting industry leaders in Canada

Conference Program

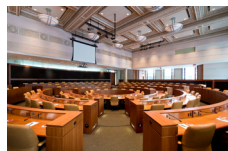
Wednesday, January 24

09:00 -17:00

Registration Wosk Centre

10:00 - 10:45

Workshop
Wosk Centre



Role of Private Equity in the Environmental Engineering Consulting (EEC) Sector

The Clairvest workshop will provide an overview of the private equity ("PE") industry, describe why PE continues to be interested in investing in the AEC industry, outline benefits of bringing on a private equity partner, and highlight considerations to keep in mind when choosing a private equity partner for your business. Clairvest will also walk through a case study which will provide practical context to tie it all together. As background, Clairvest is a PE firm seeking partnerships with entrepreneurial engineering, consulting, and environmental firms to help build strategically significant businesses.



Moderator
Jason Boudreau
Founder
VELA Wealth



Presenter
Michael Andrisani
Vice President
Clairvest

11:00 - 11:45

Workshop
Wosk Centre

Corporate Risk Management – A Tale of Two Consultants

During this workshop, participants will hear about corporate risk management through the lens of two fictional environmental engineers: Jill and John.

The workshop will provide attendees with:

- insights on the Canadian professional (E&O) insurance marketplace;
- the benefit of employing various risk management strategies;
- learnings from Canadian case law; and
- insights drawn from real world professional claims.



Moderator
Marissa Reckmann
CEO
AGAT Labs




















Presenter
Carl Spensieri
Vice President
Berkley Canada



Presenter
Daniela Fuda
Assistant Vice
President
Berkley Canada

Thursday, January 25

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| 07:30 - 17:00 | Registration Wosk Centre | | | |
| 07:00 - 08:15 | Breakfast Delta Hotel | | | |
| 08:30 – 10:00 Keynote Forum Wosk Centre | 2024 CE3C is introducing the “Keynote Forum”, where we are excited to feature two distinguished experts in their respective fields to discuss economic challenges, political shifts, and international influences on Canadian business. Drawing from their unique perspectives, they will explore specific examples of how the environmental and engineering consulting industry is affected by these factors. Engaging in a lively exchange, they will support or challenge each other’s assumptions, offering valuable insights for our executives as they tackle the task of managing their operations in 2024. Our forum brings together Michael Campbell and Nik Nanos, both esteemed CE3C alumni. Michael is a renowned economist and one of Canada’s most well-regarded business analysts, while Nik is a nationally recognized pollster with expertise in political, business, and social trends. | Fred Keating CE3C Master of Ceremonies | | |
| | | Keynote Speakers | | |
| | |  | Michael Campbell Senior Business Analyst | |
| | |  | Nik Nanos Founder Nanos Research Corporation | |
| 10:00 - 10:30 | Networking Break Wosk Centre | | | |
| 10:30 - 12:00 Panel Session Wosk Centre | Pioneering the Future: Innovating Environmental and Engineering Consulting | | | |
| | This panel discussion will delve into the rapidly evolving landscape of environmental and engineering consulting. This session will explore cutting-edge concepts, technological advancements, and emerging trends that are shaping the future of the industry. Our expert panelists will share their experiences and insights, discussing how the consulting field is adapting to address the critical challenges of sustainable development and global environmental change as well as the opportunities these challenges may bring to the industry. | |  | Moderator Ryan Steil Advisor Rhodium Digital Senior Director Deloitte Canada |
| |  | Panelist Allan Russell President and CEO McElhanney Ltd |  | Panelist Dr. Mary Lou Lauria Vice President Worley, North America |
| | | |  | Panelist Brian Lapos Senior Vice President Mott MacDonald Canada Limited |
| 12:00 - 13:00 | Lunch Delta Hotel | | | |

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| <p>13:30 - 15:00</p> <p>Panel Session</p> <p>Wosk Centre</p> | <p>Strategic Business Development: Identifying and Pursuing High-Value Opportunities</p> <p>A robust and focused business development strategy is essential for environmental and engineering consulting firms. This panel discussion will delve into methods for identifying and pursuing high-value opportunities, strategies to secure new business in a competitive market, and the impacts of consolidations through mergers and acquisitions (M&As) or joint ventures (JVs).</p> <div> <div>  <p>Moderator Valerie Geldart Vice President Bureau Veritas</p> </div> <div>  <p>Panelist Darrell Haight President and CEO Trace Associates Inc</p> </div> <div>  <p>Panelist Darren Cherniak President North Shore Environmental Consultants Inc</p> </div> <div>  <p>Panelist Olivier Joyal Executive Vice President WSP</p> </div> <div>  <p>Panelist Greg Quandt Senior Vice President AECOM</p> </div> </div> |
| <p>15:00 - 15:30</p> | <p>Networking Break Wosk Centre</p> |
| <p>15:30 - 17:00</p> <p>Panel Session</p> <p>Wosk Centre</p> | <p>Embracing the Future of HR: Addressing Challenges and Innovating Employee Engagement</p> <p>The Human Resources landscape is rapidly changing, with companies facing a myriad of challenges in areas such as employee retention, work/life balance, and talent development. As organizations adapt to new work models and evolving employee expectations, HR professionals must find innovative strategies to attract, engage, and retain top talent. Join us for an insightful panel discussion as industry leaders delve into the pressing HR challenges and share their experiences in implementing novel solutions.</p> <div> <div>  <p>Moderator Kevin Nilsen President and CEO ECO Canada</p> </div> <div>  <p>Panelist Jen Petruniak Executive Director Dillon Consulting</p> </div> <div>  <p>Panelist Andrew Karvonen COO Clifton Engineering Group</p> </div> <div>  <p>Panelist Michelle Cotton President Solstice Environmental Management</p> </div> <div>  <p>Panelist Charles Macmichael Managing Partner Canada ERM</p> </div> </div> |
| <p>17:00</p> | <p>Wrap Up Remarks</p> <p>Leroy Banack, Senior Partner, F & M Management Ltd</p> <p>Closing Comments</p> <p>Fred Keating, Master of Ceremonies</p> |
| <p>17:30 - 22:00</p> <p>Rogue</p> <p>601 West Cordova St</p> | <p>Cocktail Reception and Dinner</p>  |